



# WE ARE...

...not your typical governmental entity. We solve problems. We save taxpayer money. We do. We act. We implement. We use regional cooperation to solve shared local challenges and we do so in a financially sustainable manner with an eye on keeping money local, being green, and protecting local control for our communities.

**We are financially self-reliant**  
**We are local and keep our investments local**  
**We are environmentally sustainable**  
**We are creative, innovative, and action-oriented**

## REGIONAL SERVICES

**HAMPSHIRE PURCHASING COOPERATIVE:** We save \$720,000 in taxpayer dollars every year by securing over \$6 million goods and services for schools, cafeterias, non-profits, municipal offices, highway departments and treatment facilities.

**HAMPSHIRE IT:** Hampshire IT has been designed specifically to offer Western Massachusetts the best Information Technology services, with highly competitive rates and features such as unlimited roll-over time and regional discounts on hardware and software.

**REGIONAL ACCOUNTING PROGRAM:** We provide accounting and payroll services to towns and non-profits at regionally discounted rates.

**INTERIM TOWN ADMINISTRATION AND GRANT WRITING:** We assist communities with interim professional town administration. We write grants on behalf of member communities and have been successful in securing funding for fire trucks and other equipment.

**MASS IN MOTION:** In partnership with the towns of Amherst, Belchertown, Northampton, and Williamsburg, we have secured a five year grant to support policy and environmental change to reduce obesity, improve nutrition, and promote active living.



## SUSTAINABILITY SERVICES:

**SOLAR RENEWABLE ENERGY CREDIT (SREC) AGGREGATION:** We broker SRECs, keeping solar money local and providing local photovoltaic system owners top dollar for their credits. We currently act as a broker for 118 solar installations and more come in every day.

**MUNICIPAL SOLAR PROGRAM:** We are linking Western Massachusetts communities with a fully vetted, local solar vendor who will provide the best possible solar installation arrangement without all the hassle of an RFP or legal vetting. Let us do the work; your community can enjoy the great solar deal from someone you can trust.

**GREEN COMMUNITY SUPPORT:** We assisted the town of Middlefield become a "Green Community" and we are also working with the Towns of Chesterfield, Huntington, Plainfield and Williamsburg.

**SUSTAINABILITY & GREEN ENERGY CONSULTING:** We are providing energy-related procurement and planning services for communities. We are assisting the Towns of Middlefield and Granby with bid specification and procurement guidance for their Green Community grant implementation efforts.

## TOBACCO FREE COMMUNITY PARTNERSHIP FOR HAMPSHIRE AND FRANKLIN COUNTIES

We are working to "Make Smoking History" in Hampshire and Franklin Counties. We serve as a free resource for educators, municipal leaders, property owners, youth, families, legislators, local business & organizations that need assistance with tobacco intervention efforts.

## ELECTRICITY SERVICES

**FIXED RATE PRODUCT:** We broker electricity supply contracts for municipalities, businesses, nonprofit and public agencies. Electricity prices are at historically low levels, so lock in now.

**HAMPSHIRE POWER: Real Time Product:** We offer money-saving Real-Time electricity pricing to over 100 customers and they have saved \$1.1 million as compared to the utility default service price since the program started.

**MUNICIPAL AGGREGATION:** We've banded together 26 communities' residential and commercial electricity users through the collective bidding process, saving them at least \$6.4 million annually.

**HAMPSHIRE GREEN: An Optional Program for Municipal Aggregation Customers:** Our municipal aggregation customers will have an opportunity to invest in the green energy infrastructure through our 'green energy option'

## HAMPSHIRE COUNTY GROUP INSURANCE TRUST

As Trustees of one of the best health insurance programs in the Commonwealth, we provide the highest possible level of Health Insurance benefits at the lowest consistent price to over 8,500 people. The trust has successfully kept rates flat for three years running and values prevention, wellness, and early detection.

## RSVP OF HAMPSHIRE AND FRANKLIN COUNTIES



We link volunteers with opportunities to serve in our communities. Since 1973, RSVP has worked with volunteers and organizations to meet the community's most pressing needs. Each year RSVP volunteers contribute more than 125,000 service hours, representing a donation of over \$3.2 million to our local economy.

## COMMUNITY ADVOCACY

**HAMPSHIRE REGIONAL TOURISM COUNCIL:** We represent the broad interests of our communities and support the county's tourism industry.

**LEGISLATIVE AGENDA:** We serve as a legislative liaison for our member communities.

**REGIONAL GRANTS:** We secure regional grants on behalf of our member communities.

**HAMPSHIRE COUNTY SELECTMEN'S ASSOCIATION.** We support the HCSA and support their efforts to increase regional cooperation and problem solving.

**HAMPSHIRE COUNCIL OF GOVERNMENTS CIVIC SCHOLARSHIP:** We award 4 scholarships of \$500 each to high school students who excel at civic involvement.

